

## SUMMARY

INTERIM CONSOLIDATED FINANCIAL STATEMENTS AT 31 MARCH 2009 ..... 1
BOARD OF DIRECTORS AND CONTROL BODIES OF THE PARENT COMPANY ..... 3
ORGANISATION CHART ..... 4
BRANDS PORTFOLIO ..... 5
HEADQUARTERS ..... 6
SHOWROOMS ..... 7
MAIN LOCATION OF FLAGSHIP STORES UNDER DIRECT MANAGEMENT ..... 8
MAIN ECONOMIC-FINANCIAL DATA ..... 9
FINANCIAL STATEMENTS ..... 10
INTERIM MANAGEMENT REPORT ..... 14
EXPLANATORY NOTES ..... 15

# Board of directors and control bodies of the Parent Company 



## Organisation chart



## Brands portfolio



## Headquarters

## GRUPPO AEFFE

Via Delle Querce, 51
San Giovanni in Marignano (RN)
47842 - Italy

## MOSCHINO

Via San Gregorio, 28
20124 - Milan
Italy

## POLLINI

Via Erbosa $\mathrm{I}^{\circ}$ tratto, 92
Gatteo (FC)
47043 - Italy

## VELMAR

Via Delle Robinie, 43
San Giovanni in Marignano (RN)
47842 - Italy


## Showrooms

## AEFFE MILAN

(FERRETTI - GAULTIER)
Via Donizetti, 48
20122 - Milan Italy

## POLLINI MILAN

Via Bezzecca, 5
20135 - Milan
Italy

## AEFFE LONDON

(FERRETTI)
205-206 Sloane Street
SW1X9QX - London UK

## AEFFE PARIS

(GRUPPO)
6, Rue Caffarelli

## 75003 - Paris

France

## AEFFE NEW YORK

(GRUPPO)
30 West 56th Street
10019 - New York
USA

## MOSCHINO MILAN

Via San Gregorio, 28
20124 - Milan
Italy

## MOSCHINO LONDON

28-29 Conduit Street
W1R 9TA - London
UK

## MOSCHINO JAPAN

Shin-Nogizaka Bldg. 5F
1-15-14, Minami Aoyama Minato-ku 107-0062 - Tokyo Japan

## MOSCHINO HONG KONG

21/F Dorset House, Taikoo Place
979 King's Road
Hong Kong


## Main flagshipstore locations under direct management

ALBERTA FERRETTI
Milan
Rome
Capri
Paris
Lille
London
New York
Los Angeles

POLLINI
Milan
Bologna
Rome
Florence
Venice
Bolzano
Ravenna
Varese
Verona

SPAZIO A
Florence
Venice

MOSCHINO
Milan
Rome
Capri
Paris
London
Berlin
New York
Osaka
Hong Kong
Kuala Lumpur
Singapore
Taipei
Fukuoka City
Tokyo
Kobe City
Kyoto
Nagoya
Daegu
Seoul
Pusan
Kaoshiung


## Main economic-financial data

|  |  | IQ | IQ |
| :--- | :--- | ---: | ---: |
| Total revenues | (Values in millions of EUR) | 2008 | 91.6 |
| Gross operating margin (EBITDA) | (Values in millions of EUR) | 73.7 |  |
| Net operating profit (EBIT) | (Values in millions of EUR) | 16.0 | 3.9 |
| Profit before taxes | (Values in millions of EUR) | 13.5 | 1.3 |
| Net profit for the Group | (Values in millions of EUR) | 11.7 | 0.3 |
| Basic earnings per share | (Values in units of EUR) | -0.0 | -0.3 |
| Cash Flow (net profit + depreciation) | (Values in millions of EUR) | 0.056 | -0.003 |
| Cash Flow/Total revenues | Ratio | 9.8 | 2.0 |


|  |  | 31 December | 31 March | 31 December | 31 March |
| :--- | :--- | ---: | ---: | ---: | ---: |
|  |  | 2007 | 2008 | 2008 | 2009 |
| Net capital invested | (Values in millions of EUR) | 233.1 | 248.2 | 262.8 | 276.4 |
| Net financial indebtedness | (Values in millions of EUR) | 38.5 | 47.1 | 66.8 | 81.2 |
| Group net equity | (Values in millions of EUR) | 164.8 | 170.0 | 165.0 | 164.4 |
| Group net equity per share | (Values in units of EUR) | 1.5 | 1.6 | 1.5 | 1.5 |
| Current assets/Current liabilities | Ratio | 1.6 | 1.8 | 1.9 | 2.2 |
| Current assets less invent./Current liabilities (ACID Test) | Ratio | 0.8 | 1.0 | 1.0 | 1.2 |
| Net financial indebtedness/Net equity | Ratio | 0.2 | 0.2 | 0.3 | 0.4 |

## Financial statements

## Income statement at 31 March



## Reclassified balance sheet

| (Values in units of EUR) | Notes | 31 March | 31 December | 31 March |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 | 2008 | 2008 |
| Trade receivables |  | 48,649,738 | 43,230,057 | 56,234,275 |
| Stocks and inventories |  | 74,721,846 | 77,433,665 | 67,692,518 |
| Trade payables |  | 51,765,672 | 63,004,051 | 61,921,026 |
| Operating net working capital |  | 71,605,912 | 57,659,671 | 62,005,767 |
| Other short term receivables |  | 28,914,263 | 28,899,717 | 28,106,708 |
| Tax receivables |  | 5,921,334 | 8,102,477 | 3,305,180 |
| Other short term liabilities |  | 16,277,083 | 16,907,509 | 15,556,412 |
| Tax payables |  | 3,854,020 - | 4,288,323 | 9,170,556 |
| Net working capital | (4) | 86,310,406 | 73,466,033 | 68,690,687 |
| Tangible fixed assets |  | 79,258,284 | 78,465,485 | 70,744,754 |
| Intangible fixed assets |  | 168,637,067 | 169,174,912 | 170,883,196 |
| Equity investments |  | 27,840 | 27,840 | 25,054 |
| Other fixed assets |  | 2,628,834 | 2,665,776 | 3,180,368 |
| Fixed assets | (5) | 250,552,025 | 250,334,013 | 244,833,372 |
| Post employment benefits | - | 10,343,548 - | 10,341,812 | 10,747,210 |
| Provisions | - | 1,653,444 - | 1,744,209 | 1,709,294 |
| Assets available for sale |  | 1,636,885 | 1,636,885 | 1,636,885 |
| Long term not financial liabilities | - | 14,352,428 - | 14,405,694 | 14,237,659 |
| Deferred tax assets |  | 8,588,398 | 8,356,878 | 7,860,391 |
| Deferred tax liabilities | - | 44,311,577 | 44,486,859 | 48,156,573 |
| NET CAPITAL INVESTED |  | 276,426,717 | 262,815,235 | 248,170,599 |
| Share capital |  | 25,488,671 | 25,766,795 | 26,825,501 |
| Other reserves |  | 121,330,113 | 121,342,633 | 124,736,335 |
| Profits/(Losses) carried-forward |  | 17,911,524 | 10,236,020 | 12,408,466 |
| Profits/(Losses) of the period |  | 298,124 | 7,675,504 | 6,036,408 |
| Group interest in shareholders' equity |  | 164,432,184 | 165,020,952 | 170,006,710 |
| Minority interests in shareholders' equity |  | 30,769,357 | 30,990,377 | 31,096,017 |
| Total shareholders' equity | (6) | 195,201,541 | 196,011,329 | 201,102,727 |
| Cash | - | 8,669,411 - | 7,705,842 | 17,014,153 |
| Long term financial liabilities |  | 15,572,030 | 17,528,201 | 24,657,134 |
| Short term financial liabilities |  | 74,322,557 | 56,981,547 | 39,424,891 |
| NET FINANCIAL POSITION | (7) | 81,225,176 | 66,803,906 | 47,067,872 |
| SHAREHOLDERS' EQUITY AND NET FINANCIAL INDEBTEDNESS |  | 276,426,717 | 262,815,235 | 248,170,599 |

Cash flow

| (Values in thousands of EUR) | Notes | IQ | FY | IQ |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 | 2008 | 2008 |
| OPENING BALANCE |  | 7,706 | 14,525 | 14,525 |
| Profit before taxes |  | 349 | 15,250 | 11,702 |
| Amortisation |  | 2,549 | 12,429 | 2,509 |
| Accrual (+)/availment (-) of long term provisions and post employment benefits |  | -89 | -733 | -362 |
| Paid income taxes |  | -1,709 | -12,335 | -1,109 |
| Financial income (-) and financial charges ( + ) |  | 959 | 6,615 | 1,830 |
| Change in operating assets and liabilities |  | -12,463 | -18,883 | -19,160 |
| CASH FLOW (ABSORBED)/ GENERATED BY OPERATING ACTIVITY |  | 10,404 | 2,343 | 4,590 |
| Increase (-)/ decrease (+) in intangible fixed assets |  | -363 | -1,035 | -13 |
| Increase (-)/ decrease (+) in tangible fixed assets |  | -2,441 | -13,878 | -1,967 |
| Investments and write-downs (-)/ disinvestments and revaluations (+) |  | 0 | -2,198 | -3 |
| CASH FLOW (ABSORBED)/ GENERATED BY INVESTING ACTIVITY |  | 2,804 | 17,111 | 1,983 |
| Other variations in reserves and profits carried-forward of shareholders'equity |  | -291 | -5,246 | -123 |
| Dividends paid |  | 0 | -2,148 | 0 |
| Proceeds (+)/ repayment (-) of financial payments |  | 15,385 | 21,502 | 11,073 |
| Increase (-)/ decrease (+) in long term financial receivables |  | 36 | 456 | -58 |
| Financial income (+) and financial charges (-) |  | -959 | -6,615 | -1,830 |
| CASH FLOW (ABSORBED)/GENERATED BY FINANCING ACTIVITY |  | 14,171 | 7,949 | 9,062 |
| CLOSING BALANCE |  | 8,669 | 7,706 | 17,014 |

## Changes in shareholders' equity



| (Values in thousands of EUR) |  |  | Translation reserve |  | Fair Value reserve |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BALANCES AT 31 December 2008 | 25,767 | 71,796 | - 1,269 | 31,455 | 7,901 | 11,459 | 10,236 | 7,676 | 165,021 | 30,990 | 196,011 |
| Allocation of 31 December 2008 profit | - | - | - | - |  |  | 7,676 | 7,676 |  |  |  |
| Dividends paid |  |  |  |  |  |  |  |  |  |  |  |
| Exchange differences on translation |  |  | 269 |  |  |  |  |  | 269 |  | 269 |
| Treasury stock (buy-back)/ sale | 278 | 387 |  |  |  |  |  |  | 665 |  | 665 |
| Net changes in income (expenses) from cash flow hedge |  |  |  | 105 |  |  |  |  | 105 |  | 105 |
| Other movements |  |  |  |  |  |  |  |  |  |  |  |
| Net profit at 31 March 2009 |  |  |  |  |  |  |  | 298 | 298 | - 221 | 519 |
| BALANCES AT 31 March 2009 | 25,489 | 71,409 | - 1,000 | 31,560 | 7,901 | 11,459 | 17,912 | 298 | 164,432 | 30,769 | 195,201 |

## Interim management report

The revenues from sales and services generated in the first three months of 2009 amount to EUR 72,294 thousand, showing a reduction of $19.9 \%$ compared with the same period of the previous year $(-20.6 \%$ at constant exchange rates and excluding the effect of the termination of the Narciso Rodriguez licence).

In the first three months of 2009 EBITDA amounts to EUR 3,858 thousand, down $76 \%$ compared with EUR 16,040 thousand of the first three months of 2008, representing $5.3 \%$ of consolidated revenues.

During the first quarter of 2009, seven new franchised retail stores have been opened four of which in Asia and three in Europe.

The Group's balance sheet at 31 March 2009 shows a shareholders' equity of EUR 164,432 thousand and an increase in net financial indebtedness from EUR 66,804 thousand at 31 December 2008 to EUR 81,225 thousand at 31 March 2009 as a consequence of the seasonality of the business, investments made during the period and the purchase of treasury shares for EUR 665 thousand.

At 31 March 2009 net working capital amounts to EUR 86,310 thousand ( $31.2 \%$ of LTM sales) compared with EUR 73,466 thousand at 31 December 2008 (24.9\% of sales).

Capex realised in the period are mainly related to the refurbishment of boutique and buildings.

## Explanatory notes

## Income statement

## 1. Revenues from sales and services

## First quarter 2009 vs 2008

In the first quarter of 2009, revenues from sales and services are equal to EUR 72,294 thousand with a decrease of $19.9 \%$ ( $-20.6 \%$ at constant exchange rates and excluding the effect of the Narciso Rodriguez licence) compared with EUR 90,292 thousand in the first quarter of 2008.

The following table details the revenues by geographical area for the first quarters of 2009 and 2008.

| (Values in thousands of EUR) | I Q | I Q |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 | \% | 2008 | \% | $\Delta$ | \% |
| Italy | 29,862 | 41.3\% | 37,112 | 41.1\% | -7,250 | -19.5\% |
| Europe (Italy and Russia excluded) | 16,047 | 22.2\% | 19,795 | 21.9\% | -3,748 | -18.9\% |
| Russia | 4,708 | 6.5\% | 7,079 | 7.8\% | -2,371 | -33.5\% |
| United States | 5,456 | 7.5\% | 7,343 | 8.1\% | -1,887 | -25.7\% |
| Japan | 5,107 | 7.1\% | 5,241 | 5.8\% | -134 | -2.6\% |
| Rest of the World | 11,114 | 15.4\% | 13,722 | 15.3\% | -2,608 | -19.0\% |
| Total | 72,294 | 100.0\% | 90,292 | 100.0\% | 17,998 | -19.9\% |

Q1 2009 sales in Italy decrease by 19.5\% to EUR 29,862 thousand, contributing to $41.3 \%$ of consolidated sales.

Sales in Europe decrease by 18.9\% (-17.8\% at constant exchange rates and excluding the effect of the Narciso Rodriguez collections), contributing to $22.2 \%$ of consolidated sales, while the Russian market records sales equal to EUR 4,708 thousand, contributing to $6.5 \%$ of consolidated sales, with a contraction of $33.5 \%$ (the decrease remains unchanged at constant exchange rates and excluding the effect of the Narciso Rodriguez collections). Sales in the United States are equal to EUR 5,456 thousand, contributing to 7.5\% of consolidated sales, with a decrease of $25.7 \%$ ( $-26 \%$ at constant exchange rates and excluding the effect of the Narciso Rodriguez collections). In Japan sales decrease by $2.6 \%$ ( $-20.5 \%$ at constant exchange rates and excluding the effect of the Narciso Rodriguez collections) to EUR 5,107 thousand, contributing to $7.1 \%$ of consolidated sales.

In the Rest of the World, sales are equal to EUR 11,114 thousand with a decrease of $19 \%$ ( $-19.4 \%$ at constant exchange rates and excluding the effect of the Narciso Rodriguez collections) and a contribution of $15.4 \%$ of consolidated sales.

The following table details the revenues by brand for the first quarters of 2009 and 2008.

| (Values in thousands of EUR) | I Q |  | I Q |  | Change |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 2009 | $\%$ | 2008 | $\%$ | $\Delta$ |
| Alberta Ferretti | 14,570 | $20.2 \%$ | 18,710 | $20.7 \%$ | $-4,140$ |
| Moschino | 35,711 | $49.4 \%$ | 40,123 | $44.4 \%$ | $-22.1 \%$ |
| Pollini | 11,496 | $15.9 \%$ | 16,987 | $18.8 \%$ | $-4,412$ |
| J.P.Gaultier | 6,721 | $9.3 \%$ | $-11.0 \%$ |  |  |
| Other | 3,796 | $5.2 \%$ | 8,304 | $9.2 \%$ | $-32.3 \%$ |
| Total | $\mathbf{7 2 , 2 9 4}$ | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{6 , 1 6 8}$ | $6.9 \%$ | $-1,583$ |

In the first quarter of 2009, Alberta Ferretti brand decreases by $22.1 \%$ ( $-22.4 \%$ at constant exchange rates), generating $20.2 \%$ of consolidated sales.

In the same period, Moschino brand sales decrease by $11 \%$ ( $-14 \%$ at constant exchange rates) contributing to $49.4 \%$ of consolidated sales.

Pollini brand decreases by $32.3 \%$ ( $-32.5 \%$ at constant exchange rates), generating $15.9 \%$ of consolidated sales, while brand under licence JP Gaultier decreases by $19.1 \%$ ( $-20.8 \%$ at constant exchange rates) contributing to $9.3 \%$ of consolidated sales.

The other brands sales decrease by $38.5 \%$ ( $-26 \%$ at constant exchange rates and excluding Narciso Rodriguez collections) contributing to $5.2 \%$ of consolidated sales.

The following table details the revenues by distribution channel for the first quarters of 2009 and 2008.

| (Values in thousands of EUR) | I Q |  | I Q |  | Change |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 2009 | $\%$ | 2008 | $\%$ | $\Delta$ |
| Wholesale | 53,095 | $73.4 \%$ | 69,306 | $76.8 \%$ | $-16,211$ |
| Retail | 14,363 | $19.9 \%$ | 16,107 | $17.8 \%$ | $-23.4 \%$ |
| Royalties | 4,836 | $6.7 \%$ | 4,879 | $5.4 \%$ | $-1,744$ |
| Total | $\mathbf{7 2 , 2 9 4}$ | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{9 0 , 2 9 2}$ | $\mathbf{1 0 0 . 0 \%}$ | -43 |

By distribution channel in the first quarter of 2009, wholesale sales decrease by $23.4 \%$ ( $-23.9 \%$ at constant exchange rates and excluding the effect of Narciso Rodriguez collections) contributing to $73.4 \%$ of consolidated sales.

Sales of our directly-operated stores (retail channel) amount to EUR 14,363 thousand with a decrease of $10.8 \%$ ( $-12.6 \%$ at constant exchange rates and excluding the effect of Narciso Rodriguez collections) contributing to $19.9 \%$ of consolidated sales.

Royalty income is $0.9 \%$ lower than in the corresponding period of the previous year, representing $6.7 \%$ of consolidated sales.

The following table details the revenues by own brand and brand under license for the first quarters of 2009 and 2008.

| (Values in thousands of EUR) | I Q |  | I Q |  | Change |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 2009 | $\%$ | 2008 | $\%$ | $\Delta$ |
|  | 61,868 | $85.6 \%$ | 76,000 | $84.2 \%$ | $-14,132$ |
| Own brands | 10,426 | $14.4 \%$ | 14,292 | $15.8 \%$ | $-18.6 \%$ |
| Brands under license | $\mathbf{7 2 , 2 9 4}$ | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{9 0 , 2 9 2}$ | $\mathbf{1 0 0 . 0 \%}$ | $-\mathbf{2 7 . 1 \%}$ |
| Total |  |  | $\mathbf{1 7 , 9 9 8}$ | $\mathbf{- 1 9 . 9 \%}$ |  |

Revenues generated by own brands decrease in absolute value by EUR 14,132 thousand ( $-18.6 \%$ compared with the previous year), with an incidence on total revenues which increases from $84.2 \%$ in the first quarter of 2008 to $85.6 \%$ in the first quarter of 2009. Excluding the effect of Narciso Rodriguez collections revenues generated by brands under license decrease by $21.3 \%$.

## 2. Gross Operating Margin (EBITDA)

First quarter 2009 vs 2008
In the first quarter 2009 consolidated EBITDA is equal to EUR 3,858 thousand, down $76 \%$ compared to EUR 16,040 thousand in the first quarter 2008, with a $5.3 \%$ margin on sales.

The significant decrease in profitability is substantially related to the following factors. Firstly, in the first quarter 2009 we registered both several orders' reductions, made by our customers, mainly in North America, and orders' cancellations made by Aeffe itself when risks of insolvency, especially for Russian clients, were particularly high; secondly, the Group continued to make promotional activities in terms of discounts to support customers; finally, the lower contribution to Group's profitability registered in the retail channel which continued to suffer from the contraction in consumer demand.

## 3. Net profit for the Group

First quarter 2009 vs 2008
In the first quarter 2009 Group records a net loss of EUR 298 thousand, compared to a net profit of EUR 6,036 thousand in the first quarter 2008.

## Segment information

## Economic performance by Divisions

At international level, the Group is divided into two main business sectors:
(i) Prêt-à porter Division;
(ii) Footwear and leather goods Division.

I Quarter 2009 vs 2008
The following tables indicate the main economic data for the first quarter of 2009 and 2008 of the Prêt-à porter and Footwear and leather goods Divisions.

| (Values in thousands of EUR) I Q 2009 | Prêt-à porter Division | Footwear and leather goods Division | Elimination of interc. transactions | Total |
| :---: | :---: | :---: | :---: | :---: |
| SECTOR REVENUES | 57,900 | 18,324 | -3,930 | 72,294 |
| of which intercompany | 926 | 3,004 | 3,930 | - |
| GROSS OPERATING MARGIN (EBITDA) | 4,769 | -911 |  | 3,858 |
| Total Amortisation and write-downs | -2,019 | -531 |  | -2,550 |
| NET OPERATING PROFIT (EBIT) | 2,750 | -1,442 |  | 1,308 |
| OTHER INFORMATION |  |  |  |  |
| Investments | 2,355 | 449 |  | 2,804 |
| Amortisations | 2,019 | 531 |  | 2,550 |
| Write-downs |  |  |  |  |
| Other non monetary costs |  |  |  |  |


| (Values in thousands of EUR) | Prêt-à porter Division | Footwear and leather | Elimination of interc. |
| :--- | :---: | :---: | :---: | :---: |
| I Q 2008 |  | goods Division | transactions |$\quad$ Total


| SECTOR REVENUES | $\mathbf{7 0 , 6 4 3}$ | $\mathbf{2 4 , 2 0 6}$ | $\mathbf{- 4 , 5 5 7}$ | $\mathbf{9 0 , 2 9 2}$ |
| :--- | ---: | ---: | ---: | ---: |
| of which intercompany | 890 | 3,667 | 4,557 |  |
| GROSS OPERATING MARGIN (EBITDA) | $\mathbf{1 3 , 6 2 4}$ | $\mathbf{2 , 4 1 6}$ | $\mathbf{- 1 6 , 0 4 0}$ |  |
| Total Amortisation and write-downs | $-2,003$ | -506 | $-2,509$ |  |
| NET OPERATING PROFIT (EBIT) | $\mathbf{1 1 , 6 2 1}$ | $\mathbf{1 , 9 1 0}$ | $\mathbf{1 3 , 5 3 1}$ |  |
| OTHER INFORMATION |  |  | $\mathbf{1 , 9 8 3}$ |  |
| Investments | 1,750 | 233 | $\mathbf{2 , 5 0 9}$ |  |
| Amortisations | 2,003 |  |  |  |
| Write-downs |  |  |  |  |
| Other non monetary costs |  |  |  |  |

## Prêt-à porter Division

In the first three months, revenues of the prêt-à-porter division decrease by $18 \%$ ( $-18.9 \%$ at constant exchange rates and excluding the effect of Narciso Rodriguez collections) to EUR 57,900 thousand. This division contributes to $74.5 \%$ of consolidated revenues in the first quarter of 2008 and $76 \%$ in the first quarter of 2009, before inter-divisional eliminations.

EBITDA of the prêt-à-porter division is EUR 4,769 thousand in the first quarter of 2009 with a decrease of $65 \%$ compared to EUR 13,624 thousand in the first quarter of 2008, and represents $8.2 \%$ of consolidated sales.

## Footwear and leather goods Division

Revenues of the footwear and leather goods division decrease by $24.3 \%$ from EUR 24,206 thousand in the first quarter of 2008 to EUR 18,324 thousand in the first quarter of 2009.

The EBITDA of the footwear and leather goods division decreases from EUR 2,416 thousand in the first quarter of 2008 to EUR -911 thousand in the first quarter of 2009.

## Balance sheet

Compared to 31 December 2008, the Group's balance sheet at 31 March 2009 shows an increase in net financial indebtedness from EUR 66,804 thousand to EUR 81,225 thousand, mainly as a consequence of the seasonality of the business.

## 4. Net working capital

Net working capital amounts to EUR 86,310 thousand (31.2\% of LTM revenues), compared with EUR 73,466 thousand (24.9\% of revenues) at 31 December 2008.

## 5. Fixed assets

Capex realised in the period are mainly related to the refurbishment of boutique and buildings.

## 6. Shareholders' equity

Changes in shareholders' equity are presented in tables at page 13.

## 7. Net financial position

The net financial indebtedness increase by EUR 14,421 thousand from EUR 66,804 thousand at 31 December 2008 to EUR 81,225 thousand at 31 March 2009 as a consequence of the seasonality of the business, investments made during the period and the purchase of treasury shares for EUR 665 thousand.

## Other information

## Earnings per share

Basic earnings per share:

| (Values in thousands of EUR) | 31 March | 31 March |
| :--- | ---: | ---: |
| Consolidated earnings/(losses) tor the period tor the | 2009 | 2008 |
| shareholders of the Parent Company | -298 | 6,036 |
| Weighted average number of oustabding shares | 105,095 | 107,321 |
| Basic earnings per share | $\mathbf{- 0 . 0 0 3}$ | $\mathbf{0 . 0 5 6}$ |

## Measurement basis

The main accounting policies and measurement basis adopted in preparing the consolidated financial statements at 31 March 2009 are the same used in preparing the consolidated financial statements at 31 December 2008.

## Significant events subsequent the balance sheet date

After the 31 March 2009 no significant events regarding the Group's activities have to be reported.

## Outlook

The results of the first quarter confirm that the year 2009 will be a difficult year and that will probably report a loss. The Group is working with the objective to act both on support revenues and on reducing costs, whilst keeping unchanged investments in research and development to catch all the opportunities which may arise in this market environment.
"The Group is responding in a prompt and determined way", said Mr. Massimo Ferretti, Executive Chairman of Aeffe S.p.A., "and thanks to this, together with some timid signs of recovery that could strengthen starting from the collection of orders for the next spring summer collections, we look at 2010 with renewed confidence".

## Atypical and/or unusual transactions

Pursuant to Consob communication n. DEM/6064296 dated 28 July 2006, it is confirmed that during the first quarter of 2009, the Group did not enter into any atypical and/or unusual transactions, as defined in that communication.

## Significant non-recurring events and transactions

During the first quarters of 2009 and 2008 no non-recurring events or transactions have been realised.

The executive responsible for preparing the company's accounting documentation Marcello Tassinari declares, pursuant to paragraph 2 of art. 154b of the Consolidated Finance Law, that the accounting information contained in this document agrees with the underlying documentation, records and accounting entries.

